

Curriculum Vitae
DANIEL SULLIVAN
 Spring 2017

CONTACT

Mailing address: 2345 E. 2nd St.
 Tucson, Arizona 85719

Office: Psychology Bldg., Rm. 519
 Dept. of Psychology
 University of Arizona
 1503 E University Blvd.
 P.O. Box 210068
 Tucson, Arizona 85721

E-mail: swolf22@email.arizona.edu
daniellucsullivan@gmail.com

Phone: (520) 621-7431

POSITION

Assistant Professor of Psychology, University of Arizona 2013-present
 — Affiliated Faculty, Institute for the Study of Religion and Culture

EDUCATION

University of Kansas, Lawrence, KS, Ph.D., received July 2013 2010-2013
 Social Psychology Graduate PhD Program
 Minor: Quantitative Social and Behavioral Sciences Methodology
 Dissertation Title: “Disorientation-Avoidant and Despair-Avoidant Cultures”
 Advisor: Mark J. Landau, PhD

University of Kansas, Lawrence, KS, M.A. with Honors, received May 2010 2008-2010
 Social Psychology Graduate PhD Program
 Advisor: Mark J. Landau, PhD

University of Arizona, Tucson, AZ, B.S., received May 2008 2004-2008
 Major: Psychology
 Honors Advisor: Jeff Greenberg, PhD

University of Arizona, Tucson, AZ, B.A., received May 2008
 Major: German Studies

University of Salzburg, Salzburg, Austria 2006-2007
 Major: German Studies

RESEARCH TRAINING

NSF Graduate Research Fellow, Dept. of Psychology, University of Kansas Advisor: Mark Landau, Ph.D.	2010-2013
Research Assistantship, Dept. of Psychology, University of Arizona Advisor: Jeff Greenberg, Ph.D.	2007-2008
Visiting Scholar/Research Assistant, University of Salzburg, Austria Advisor: Eva Jonas, Ph.D.	2006-2007
Research Assistantship, Dept. of Psychology, University of Arizona Advisor: Jeff Greenberg, Ph.D.	2005-2006

HONORS, AWARDS, GRANTS AND FELLOWSHIPS

Association for Psychological Science “Rising Star”	2016
Consultant on “The relationship between patients’ lack of control and their tendency to be violent towards doctors: A scapegoating interpretation and prevention mechanism”, National Natural Science Foundation of China Grant, \$26,000 (P.I. Qian Yang, Zhejiang University)	2016-present
Team Member/Post-Award Consultant, Human Generosity Project (\$2 million award from Templeton Foundation; Directors Lee Cronk, Rutgers University, & Athena Aktipis, ASU)	2016-present
The Honors College Award for Excellence in Mentoring, University of Arizona	2015
University of Arizona Provost Author Support Award (\$875) for book <i>Cultural-Existential Psychology</i> (Cambridge UP)	2015
Semi-Finalist (top 30 out of 170 proposals), Marquette University’s “Self, Motivation, and Virtue” project (\$190,000 grant award through the Templeton Foundation)	2015
SPSSI’s Otto Klineberg Intercultural and International Relations Award for Sullivan et al. (2012), “Competitive Victimhood in Response to Accusations of Ingroup Harm Doing”	2012
Offered Award, NSF Graduate Research Fellowship Program	2010
William James Award for Research in Psychology, University of Arizona	2008
Honorable Mention, NSF Graduate Research Fellowship Program	2008
Phi Beta Kappa Honors Society Membership	2007
Outstanding Foreign Language Student, Arizona Language Association	2005
Best Undergraduate Research Essay, Dept. of Biology, University of Arizona	2005
Outstanding Undergraduate, Dept. of German Studies, University of Arizona	2004-2005
National Merit Finalist Award, University of Arizona	2004-2008
Flinn Scholarship, University of Arizona	2004-2008

BOOKS

Sullivan, D. (2016). *Cultural-existential psychology: The role of culture in suffering and threat*. Cambridge University Press.

Sullivan, D., & Greenberg, J. (Eds.; 2013). *Death in classic and contemporary film: Fade to black*. New York: Palgrave Macmillan.

PEER-REVIEWED ARTICLES AND INVITED BOOK CHAPTERS IN SOCIAL PSYCHOLOGY

Lifshin, U., Greenberg, J., Zestcott, C. A., & Sullivan, D. (in press). The evil animal: A terror management theory perspective on the human tendency to kill animals. *Personality and Social Psychology Bulletin*.

Sullivan, D., Palitsky, R., & Young, I. F. (in press). The role of cultural beliefs and existential motivation in suffering perceptions. In M. Brandt & B. Rutjens (Eds.), *Belief systems and perceptions of reality*. New York: Routledge.

Lifshin, U., Helm, P., Greenberg, J., Soenke, M., Ashish, D., & Sullivan, D. (in press). Managing the death of close others: Evidence of higher ingroup identity in young adults who have experienced the death of a close other. *Self & Identity*.

Sullivan, D., & Palitsky, R. (in press). An existential-psychological perspective on the human essence. In M. van Zomeren & J. Dovidio (Eds.), *The handbook of the human essence*. Oxford: Oxford University Press.

Motro, D., & Sullivan, D. (2017). Could two negative emotions be a positive? The effects of anger and anxiety in enemyship. *Journal of Experimental Social Psychology*, 69, 130-143.

Sullivan, D., & Stewart, S. A. (2016). Perceived uncontrollability as a coping resource: The control-serving function of enemies and uncertainty. In M. Bukowski, I. Fritsche, A. Guinote, & M. Kofta (Eds.), *Coping with lack of control in a social world* (pp. 97-115). Routledge Psychology Press.

Sullivan, D., Stewart, S.A., Landau, M.J., Liu, S., Yang, Q., & Diefendorf, J. (2016). Exploring repressive suffering construal as a function of collectivism and social morality. *Journal of Cross-Cultural Psychology*, 47, 903-917.

Palitsky, R., Sullivan, D., Keefer, L. A., & Stewart, S. A. (2016). The cultural backdrop to modern prospection: Exploring the relevance of time-space distancing. *Review of General Psychology*, 20, 86-100.

- Young, I.F., & Sullivan, D. (2016). Competitive victimhood: A review of the theoretical and empirical literature. *Current Opinion in Psychology, 11*, 30-34.
- Sullivan, D., Landau, M. J., & Kay, A. C. (2016). When enemies go viral (or not) – A real-time experiment during the “Stop Kony” campaign. *Psychology of Popular Media Culture, 5*, 15-26.
- Rothschild, Z.K., Landau, M.J., Keefer, L.A., & Sullivan, D. (2015). Another’s punishment cleanses the self: Evidence for a moral cleansing function of punishing transgressors. *Motivation and Emotion, 39*, 722-741.
- Sullivan, D., Stewart, S.A., & Diefendorf, J. (2015). Simmel’s time-space theory: Implications for experience of modernization and place. *Journal of Environmental Psychology, 41*, 45-57.
- Pyszczynski, T., Sullivan, D., & Greenberg, J. (2015). Experimental existential psychology: Living in the shadow of the facts of life. In M. Mikulincer, P. Shaver, E. Borgida & J. Bargh (Eds.), *APA Handbook of Personality and Social Psychology: Attitudes and Social Cognition* (Vol. 1; pp. 279-308). Washington, D.C.: APA.
- Kay, A. C., Sullivan, D., & Landau, M. J. (2015). Psychological origins, functions, and consequences of motives for control and agency. In M. Mikulincer, P. Shaver, E. Borgida & J. Bargh (Eds.), *APA Handbook of Personality and Social Psychology: Attitudes and Social Cognition* (Vol. 1; pp. 309-337). Washington, D.C.: APA.
- Landau, M. J., & Sullivan, D. (2015). Terror management motivation at the core of personality. In M. Mikulincer, P. Shaver, L. Cooper & R. Larsen (Eds.), *APA Handbook of Personality and Social Psychology: Personality Processes and Individual Differences* (Vol. 4; pp. 209-230). Washington, D.C.: APA.
- Sullivan, D., Landau, M. J., Young, I. F., & Stewart, S. A. (2014). The dramaturgical perspective in relation to self and culture. *Journal of Personality and Social Psychology, 767-790*.
- Keefer, L.A., Landau, M.J., Sullivan, D., & Rothschild, Z.K. (2014). The object of affection: Subjectivity uncertainty increases infrahumanization in close relationships. *Social Cognition, 32*, 484-505.
- Keefer, L.A., Landau, M.J., & Sullivan, D. (2014). Non-human support: Broadening the scope of attachment theory. *Social Psychology and Personality Compass, 8*, 524-535.
- Keefer, L.A., Landau, M.J., Sullivan, D., & Rothschild, Z.K. (2014). Embodied metaphor and abstract problem solving: Testing a metaphoric fit hypothesis in the health domain. *Journal of Experimental Social Psychology, 12-20*.

- Sullivan, D., Landau, M. J., Rothschild, Z. K., & Keefer, L. A. (2014). Searching for the root of all evil: An existential-sociological perspective on political enmity and scapegoating. In J. van Prooijen & P. A. M. van Lange (Eds.), *Power, politics, and paranoia: Why people are suspicious about their leaders* (pp. 292-311). Cambridge: Cambridge University Press.
- Sullivan, D., Kosloff, S., & Greenberg, J. (2013). A terror management perspective on the creation and defense of meaning. In C. Routledge & J. Hicks (Eds.), *The experience of meaning in life: Classical perspectives, emerging themes, and controversies* (pp. 17-30). New York: Springer Press.
- Rothschild, Z.K., Landau, M.J., Molina, L.E., Branscombe, N.R., & Sullivan, D. (2013). Displacing blame over the ingroup's harming of a disadvantaged group can fuel moral outrage at a third-party scapegoat. *Journal of Experimental Social Psychology, 49*, 898-906.
- Sullivan, D., Landau, M.J., Branscombe, N.R., Rothschild, Z.K., & Cronin, T.J. (2013). Self-harm focus leads to greater collective guilt: The case of the U.S.-Iraq conflict. *Political Psychology, 34*, 573-587.
- Jonas, E., Sullivan, D., & Greenberg, J. (2013). Generosity, greed, norms, and death – Differential effects of mortality salience on charitable behavior. *Journal of Economic Psychology, 35*, 47-57.
- Kay, A.C., & Sullivan, D. (2013). Cultural unity and diversity in compensatory control processes. In M. Gelfand, C. Chiu, & Y. Hong (Eds.), *Advances in Cultural Psychology: Vol. 3* (pp. 181-226). New York: Oxford University Press.
- Sullivan, D., Landau, M.J., Kay, A.C., & Rothschild, Z.K. (2012). Collectivism and the meaning of suffering. *Journal of Personality and Social Psychology, 103*, 1023-1039.
- Sullivan, D., Landau, M.J., & Kay, A.C. (2012). Toward a comprehensive understanding of existential threat: Insights from Paul Tillich. *Social Cognition, 30*, 734-757.
- Landau, M.J., Sullivan, D., Keefer, L.A., Rothschild, Z.K., & Osman, M. (2012). Subjectivity uncertainty theory of objectification: Compensating for uncertainty about how to positively relate to others by downplaying their subjective attributes. *Journal of Experimental Social Psychology, 48*, 1234-1246.
- Keefer, L. A., Landau, M. J., Rothschild, Z. K., & Sullivan, D. (2012). Attachment to objects as compensation for close others' perceived unreliability. *Journal of Experimental Social Psychology, 48*, 912-917.

- Landau, M.J., Sullivan, D., Rothschild, Z., & Keefer, L.A. (2012). Deriving solace from a nemesis: Having scapegoats and enemies buffers against the threat of meaninglessness. In M. Mikulincer & Phil Shaver (Eds.), *Meaning, mortality, and choice: The social psychology of existential concerns* (pp. 183-202). Washington, D.C.: APA.
- Rothschild, Z.K., Landau, M.J., Sullivan, D., & Keefer, L.A. (2012). A dual-motive model of the motives underlying scapegoating: Displacing blame to reduce guilt or increase control. *Journal of Personality and Social Psychology*, *102*, 1148-1163.
- Sullivan, D., Landau, M.J., Branscombe, N.R., & Rothschild, Z.K. (2012). Competitive victimhood as a response to accusations of ingroup harmdoing. *Journal of Personality and Social Psychology*, *102*, 778-795. Winner of the 2012 Otto Klineberg Intercultural and International Relations Award from SPSSI.
- Landau, M.J., Rothschild, Z.K., & Sullivan, D. (2012). The extremism of everyday life: Fetishism as a defense against existential uncertainty. In M.A. Hogg & D.L. Blaylock (Eds.), *Extremism and the psychology of uncertainty* (pp. 131-146). Boston: Wiley-Blackwell.
- Jonas, E., Kauffeld, S., Sullivan, D., & Fritsche, I. (2011). Dedicate your life to the company! A terror management perspective on organizations. *Journal of Applied Social Psychology*, *41*, 2858-2882.
- Sullivan, D., Jonas, E., & Jodlbauer, B. (2011). Mortality salience and worldview affirmation strengthen support for foreign products. *Zeitschrift für Psychologie*, *219*, 224-230.
- Rothschild, Z.K., Landau, M.J., & Sullivan, D. (2011). By the numbers: Structure-seeking individuals prefer quantitative over qualitative representations of personal value to compensate for the threat of unclear performance contingencies. *Personality and Social Psychology Bulletin*, *37*, 1508-1521.
- Keefer, L., Landau, M.J., Sullivan, D., & Rothschild, Z.K. (2011). Exploring metaphor's epistemic function: Uncertainty moderates metaphor-consistent priming effects on social perceptions. *Journal of Experimental Social Psychology*, *47*, 657-660.
- Cohen, F., Sullivan, D., Greenberg, J., Solomon, S., & Ogilvie, D. (2011). Finding everland: Flight fantasies and the desire to transcend mortality. *Journal of Experimental Social Psychology*, *47*, 88-102.
- Landau, M.J., Vess, M., Arndt, J., Rothschild, Z.K., Sullivan, D., & Atchley, R.A. (2011). Embodied metaphor and the "true" self: Priming entity expansion and protection influences intrinsic self-expressions in self-perceptions and interpersonal behavior. *Journal of Experimental Social Psychology*, *47*, 79-87.

- Landau, M.J., Sullivan, D., & Solomon, S. (2010). Of graves and graven images: A terror management analysis of the psychological function of art. *European Review of Social Psychology, 21*, 114-154.
- Landau, M.J., Sullivan, D., & King, L.A. (2010). Terror management and personality: Variations in the psychological defense against the awareness of mortality. *Social and Personality Psychology Compass, 4*, 906-917.
- Sullivan, D., Landau, M.J., & Rothschild, Z.K. (2010). An existential function of enemyship: Evidence that people attribute influence to personal and political enemies to compensate for threats to control. *Journal of Personality and Social Psychology, 98*, 434-449.
- Kosloff, S., Greenberg, J., Sullivan, D., & Weise, D. (2010). Of trophies and pillars: Exploring the terror management function of short-term and long-term relationship partners. *Personality and Social Psychology Bulletin, 36*, 1037-1051.
- Landau, M.J., Sullivan, D., & Greenberg, J. (2009). Evidence that self-relevant motives and metaphoric framing interact to influence political and social attitudes. *Psychological Science, 20*, 1421-1427.
- Kosloff, S., Landau, M.J., Weise, D., Sullivan, D., & Greenberg, J. (2009). Eight years in the wake of 9/11: A terror management analysis of the psychological repercussions of the 9/11 attacks. In M.J. Morgan (Ed.), *The impact of 9/11 on psychology and education: The day that changed everything?* (pp. 7-22). New York: Palgrave Macmillan.
- Routledge, C., Juhl, J., & Sullivan, D. (2009). Uncertainty middle-management: Personal certainty is not the core existential motive. *Psychological Inquiry, 20*, 235-239.
- Landau, M.J., Greenberg, J., & Sullivan, D. (2009). Defending a coherent autobiography: When the past appears incoherent, mortality salience prompts compensatory bolstering of the past's significance and the future's orderliness. *Personality and Social Psychology Bulletin, 35*, 1012-1020.
- Landau, M. J., Greenberg, J., Sullivan, D., Arndt, J., & Routledge, C. (2009). The protective identity: Evidence that mortality salience heightens the clarity and coherence of the self-concept. *Journal of Experimental Social Psychology, 45*, 796-807.
- Landau, M. J., Greenberg, J., & Sullivan, D. (2009). Managing terror when self-worth and worldviews collide: Evidence that mortality salience increases reluctance to self-enhance beyond authorities. *Journal of Experimental Social Psychology, 45*, 68-79.
- Jonas, E., Martens, A., Niesta, D., Fritsche, I., Sullivan, D., & Greenberg, J. (2008). Focus theory of normative conduct and terror management theory: The interactive impact of mortality salience and norm salience on social judgment. *Journal of Personality and Social Psychology, 95*, 1239-1251.

- Kosloff, S., Landau, M.J., Sullivan, D., & Greenberg, J. (2008). A terror management perspective on the quiet and loud egos: Implications of ego volume control for personal and social well-being. In J. Bauer & H. Wayment (Eds.), *Transcending self-interest: Psychological explorations of the quiet ego* (pp. 33-42). Washington, D.C.: American Psychological Association.
- Sullivan, D. & Greenberg, J. (2008, February 2). Penetrating the circle of death: Why people are dying (and killing) not to die. *Inquisitive Mind*, 7. Retrieved August 15, 2009, from <http://www.in-mind.org/issue-7/penetrating-the-circle-of-death-why-people-are-dying-and-killing-not-t.html>
- Greenberg, J., Sullivan, D., Kosloff, S. & Solomon, S. (2006). Souls do not live by cognitive inclinations alone, but the desire to exist beyond death as well. *Behavioral and Brain Sciences*, 29, 474-475.

PEER-REVIEWED ARTICLES AND INVITED BOOK CHAPTERS AND REVIEWS IN GENERAL SOCIAL SCIENCE AND THE HUMANITIES

- Sullivan, D., Young, I., & Palitsky, R. (in press). Applying terror management theory to art, film, and media: A theoretical and empirical review. In C. Routledge and M. Vess (Eds.), *The handbook of terror management theory*. Amsterdam: Elsevier.
- Sullivan, D. (in press). Review of B. Fondane, *Existential Monday*. *The Humanistic Psychologist*.
- Sullivan, D. (in press). Review of R. Esposito, *Persons and Things*, and M. Lazzarato, *Signs and Machines*. *Theory and Psychology*.
- Sullivan, D. (in press). The educator as neurotic: Impotent teachers in film. In J. L. McMahon & S. Benton (Eds.), *Philosophy and education in popular film*. Lexington, KY: Lexington Books.
- Sullivan, D. (in press). Review of G. Buelens, S. Durrant, & R. Eaglestone (Eds.), *The Future of Trauma Theory*. *Kritikon Literarum*.
- Sullivan, D., Keefer, L. A., Stewart, S. A., & Palitsky, R. (2016). Time-space distancing: An interdisciplinary account of how culture shapes the implicit and explicit psychology of time and space. *Journal for the Theory of Social Behaviour*, 46, 450-474.
- Sullivan, D. (2016). Person-environment emergence and separation: Otto Rank's psychology of emotion, personality, and culture. *The Psychoanalytic Review*, 103, 743-770.
- Yang, Q., Liu, S., Sullivan, D., & Pan, S. (2016). Interpreting suffering from illness: The role of collectivism and repressive suffering construal. *Social Science and Medicine*, 160, 67-74.

- Sullivan, D. (2014). The consolations and dangers of fantasy: Burton, Poe, and Vincent. In J. L. McMahon (Ed.), *The philosophy of Tim Burton* (pp. 47-66). Lexington, KY: University of Kentucky Press.
- Sullivan, D. (2014). Review of M. Wieviorka, *Evil*. *Contemporary Sociology*, 43, 126-128.
- Sullivan, D. (2013). Review of S. Siewert & A. Mehnert (Eds.), *The Morbidity of Culture: Melancholy, Illness, Trauma, and Dying in Literature and Film*. *Kritikon Litterarum*, 40, 276-282.
- Sullivan, D. (2013). Death, wealth, and guilt: An analysis of *There Will be Blood*. In D. Sullivan & J. Greenberg (Eds.), *Death in classic and contemporary film: Fade to black* (pp. 119-134). New York: Palgrave Macmillan.
- Sullivan, D. (2013, April 10). Review of *The Frankenstein of 1790* by J. Douthwaite. *Ernest Becker Foundation*. Retrieved September 12, 2013, from http://www.ernestbecker.org/index.php?option=com_content&view=category&layout=blog&id=18&Itemid=69
- Sullivan, D. (2013). From guilt-oriented to uncertainty-oriented culture: Nietzsche and Weber on the history of theodicy. *Journal of Theoretical and Philosophical Psychology*, 33, 107-124.
- Sullivan, D. (2012). Tillich and Tarkovsky: An existential analysis of *Mirror*. *Journal of Humanistic Psychology*, 52, 451-466.
- Sullivan, D. (2011, September 1). Review of *The existential Frankenstein* by J.L. McMahon. *Ernest Becker Foundation*. Retrieved January 30, 2012 from http://www.ernestbecker.org/index.php?option=com_content&view=article&id=469:the-existential-frankenstein&catid=18:of-recent-interest&Itemid=34
- Sullivan, D. (2011). Review of G. Duménil & D. Lévy, *The crisis of neoliberalism*. *New Political Science*, 33, 598-599.
- Sullivan, D., & Greenberg, J. (2011). Monstrous children as harbingers of mortality: A psychological analysis of Doris Lessing's *The Fifth Child*. *Literature Interpretation Theory*, 22, 113-133.
- Sullivan, D., Greenberg, J., & Landau, M. J. (2009). Toward a new understanding of two films from the dark side: Terror management theory applied to *Rosemary's Baby* and *Straw Dogs*. *Journal of Popular Film and Television*, 37, 42-51.
- Sullivan, D. & Greenberg, J. (2006). Becker (and Bogie) at the movies, 4: Sacrifice as immortality vehicle in classic Hollywood films. *Ernest Becker Foundation Newsletter*, 13(4), 2-4.

MANUSCRIPTS IN PREPARATION/SUBMITTED FOR PUBLICATION

Young, I. F., Sullivan, D., Stewart, S. A., & Palitsky, R. (under review at *Journal of Personality*). *Person-environment merge and separation: Implications for guilt and anxiety*. Tucson: University of Arizona.

Lifshin, U., Greenberg, J., & Sullivan, D. (under revision at *Personality and Social Psychology Bulletin*). *The evil animal: A terror management theory perspective on the human tendency to kill animals*. Tucson: University of Arizona.

Baldwin, M., White, M. H., & Sullivan, D. (under revision at *European Journal of Social Psychology*). *Historical nostalgia elevates perceptions of ingroup authenticity: Implications for collective guilt*. Cologne, Germany: University of Cologne.

Keefer, L. A., Stewart, S. A., Palitsky, R., & Sullivan, D. (under review at *Time & Society*). *Time-space distanciation: An empirically supported integrated framework for the cultural psychology of time and space*. Dayton, Ohio: University of Dayton.

Palitsky, R., & Sullivan, D. (manuscript in preparation). *Construal of time and space and the pathway from adverse childhood experiences to adverse adult outcomes*. Tucson: University of Arizona.

Young, I. F., Cohen, T. R., & Sullivan, D. (manuscript in preparation). *The relation of individualism-collectivism to guilt and shame proneness: An integrative, dimensional approach*. Tucson: University of Arizona.

McGarrh, D., Descamps, O., & Sullivan, D. (manuscript in preparation). *Cultural worldviews and attitudes toward alcoholism: A comparison of Costa Rica and the United States*. Dallas: Southern Methodist University.

Sullivan, D. (unpublished manuscript). *From Nietzsche to contemporary social science via the Frankfurt School*. Tucson: University of Arizona.

Sullivan, D. (unpublished manuscript). *Crises in social psychology: A Weberian alternative*. Tucson: University of Arizona.

PRESENTATIONS

Kofta, M., & Sullivan, D. (2017, July). The consequences of coping with existential threat for (inter)group cognition and judgment. Symposium to be presented at the European Association for Social Psychology Conference, Granada, Spain.

Sullivan, D. (2017, March). The existential psychology of enemyship and scapegoating. Invited talk to be presented for the "New Directions in Social Psychology" Series of the Group Dynamics Seminar at the University of Michigan, Ann Arbor.

- Sullivan, D. (2017, February). The existential psychology of enemyship and scapegoating. Invited talk to be presented at the UA Eller School of Management Colloquium Series, Tucson.
- Sullivan, D. (2017, February). Fitness interdependence and related concepts in psychology and sociology. Invited talk presented at the Fitness Interdependence Workshop, Mesa, Arizona.
- Sullivan, D. (2017, January). From Nietzsche to contemporary social science via the Frankfurt School. Talk presented at the Nietzsche and Critical Social Theory Conference, San Diego State University.
- Leavitt, P. A., & Sullivan, D. (2017, January). Considering participant beliefs about social class when studying social class: A qualitative pilot study. Poster presented at the Annual SPSP Conference, San Antonio.
- Baldwin, M., White, M. H., & Sullivan, D. (2017, January). Social nostalgia: Exploring a new construct and its role in group processes and intergroup relations. Talk presented at the Annual SPSP Conference, San Antonio.
- Sullivan, D. (2016, November). Control in the face of disaster: A perspective from cultural-existential psychology. Invited talk presented at the ISS Conference on "Control and Agency", Warsaw.
- Sullivan, D. (2016, October). Politics, psychology, and morality: A discussion. Invited talk presented at the Spirit of the Senses Salon Group, Phoenix.
- Sullivan, D. (2016, September). Exploring the cultural psychology of time and space. Invited talk presented at the UA Cognitive Science Colloquium Series, Tucson.
- Sullivan, D. (2016, July). The role of culture in suffering and threat. Invited talk presented at the Spirit of the Senses Salon Group, Phoenix.
- Sullivan, D. (2016, February). The psychology of culture and suffering. Presentation given at Science Night, The Gregory School, Tucson.
- Sullivan, D. (2016, February). Cultural-existential psychology: The role of threat in reactions to cultural change. Invited talk presented at the Cultural Psychology Preconference of the Annual Meeting of the Society for Personality and Social Psychology, San Diego.
- Young, I., Palitsky, R., Sullivan, D., & Hart, J. (2016, February). The security system model: A preliminary investigation utilizing structural equation modeling. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, San Diego.
Finalist and Runner-up: Graduate Student Poster Award.

- Leavitt, P. A., & Sullivan, D. (2016, February). Social class and connection to others in face-to-face and computer-mediated learning. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, San Diego.
- Sullivan, D. (2016, January). Cultural-existential psychology. Invited talk presented at the Second Needs-Based Transfers and Disaster Recovery Workshop, Decision Center for a Desert City, Phoenix.
- Sullivan, D. (2016, January). Theory and research in cultural-existential psychology. Invited talk presented to the Psychology Department at the University of Salzburg, Austria.
- Sullivan, D., & Greenberg, J. (2015, April). The psychology of Herzog's *Grizzly Man*. Invited talk and session presented at the Loft Cinema's "Science on Screen" Series, Tucson.
- Sullivan, D., & Stephan, A. (2015, March). Existential feelings in virtue: A philosophical-psychological investigation. Invited talk presented at the Interdisciplinary Moral Forum, Marquette University, Milwaukee.
- Sullivan, D., & Palitsky, R.* (2015, March). A cultural-existential account of variation in conspiracy beliefs. Invited talk presented at the Conspiracy Theories Conference, University of Miami. *Presenter
- Leavitt, P., & Sullivan, D. (2015, February). Influence of culture on preference for computer mediated vs. face-to-face learning environments. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, Long Beach.
- Sullivan, D. (2015, January). The cultural psychology of natural disaster. Invited talk presented at the Needs-Based Transfers and Disaster Recovery Workshop, Decision Center for a Desert City, Phoenix.
- Leavitt, P., & Sullivan, D. (2014, November). Culture and computer-mediated learning. Talk presented at the Social Psychologists of Arizona Conference, Phoenix.
- Motro, D., & Sullivan, D. (2014, November). Overcome by emotion: Anger, negative affect, and motivation. Talk presented at the Social Psychologists of Arizona Conference, Phoenix.
- Sullivan, D. (2014, October). Death in film: Exploring Ernest Becker's relevance to cinema studies. Invited talk sponsored by the Ernest Becker Foundation, University of Seattle, Washington.
- Sullivan, D. (2014, September). The cultural psychology of theodicy. Inaugural address of the Psychology and Religion Lecture Series, Institute for the Study of Religion and Culture, Tucson, Arizona.
- Sullivan, D. (2014, April). Cultural-existential psychology. Talk presented at the Social Psychology Proseminar, University of Arizona, Tucson.

- Sullivan, D. (2013, July). Varieties of religion and threat experience. Talk presented at the Unitarian Universalist Fellowship of Lawrence, Kansas.
- Sullivan, D., Pyszczynski, T., & Greenberg, J. (2013, January). Integrating research by examining the existential nature of human motivation. Talk presented at the Annual Meeting of the Society for Personality and Social Psychology, New Orleans.
- Sullivan, D. (2012, May). Collectivism and the meaning of suffering. Invited talk given for the University of Maryland MURI Virtual Brownbag Series.
- Sullivan, D., Landau, M.J., & Kay, A.C. (2012, January). Vertical collectivism and repressive suffering construal. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, San Diego.
- Landau, M.J., Sullivan, D.*, Rothschild, Z.K., & Keefer, L. (2011, April). Deriving solace from a nemesis: Having scapegoats and enemies buffers against the threat of meaninglessness. Talk presented at the Fourth Annual Symposium for Social Psychology, the Interdisciplinary Center, Tel Aviv, Israel. * Presenter
- Sullivan, D., Landau, M.J., Branscombe, N.R., & Rothschild, Z.K. (2011, January). Competitive victimhood as a response to accusations of ingroup harmdoing. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, San Antonio.
- Sullivan, D., Landau, M.J., Branscombe, N.R., Rothschild, Z.K., & Cronin, T.J. (2010, April). Victim and executioner: Self-harm focus leads to greater collective guilt. Talk presented at the Annual Meeting of the Midwestern Psychological Association, Chicago.
- Rothschild, Z., Landau, M.J., & Sullivan, D. (2010, April). Exploring a dual defensive model of scapegoating. Talk presented at the Annual Meeting of the Midwestern Psychological Association, Chicago.
- Sullivan, D., Landau, M.J., & Rothschild, Z.K. (2010, January). An existential function of enemyship: Evidence that people attribute influence to personal and political enemies to compensate for threats to control. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, Las Vegas.
- Rothschild, Z., Landau, M. J., & Sullivan, D. (2010, January). I am a person of value, $p < .05$: Epistemic ambiguity and the quantification of self-esteem. Talk presented at the Annual Meeting of the Society for Personality and Social Psychology, Las Vegas.
- Jodlbauer, B., Jonas, E., & Sullivan, D. (2009, September). Warum ist Kultur für Menschen wichtig? - Kultur als Angstpuffer in der Akzentuierung der Lebensgestaltung. Symposium held at the 12th Annual Conference for the Fachgruppe Sozialpsychologie, University of Luxembourg.

TEACHING AND MENTORSHIP

Courses Taught at the University of Arizona

Semester	Course #	Title	Enrolled	Effectiveness (5 max)
Fall 2013	PSY 496A	Topics in Social Psychology	18	4.8
Spring 2014	PSY 352	Personality Psychology	194	4.1
Fall 2014	PSY 596A	Topics in Social Psychology	11	4.6
Spring 2015	PSY 352	Personality Psychology	195	4.2
Spring 2015	PSY 365	Cultural Psychology	100	4.2
Fall 2015	PSY 365	Cultural Psychology	100	4.5
Fall 2015	PSY 596A	Topics in Social Psychology	7	4.8
Spring 2016	PSY 360	Social Psychology	200	4.5
Fall 2016	PSY 389	Advanced Res. Methods	36	4.5

Prior Teaching Experience

Instructor, Dept. of Psychology, University of Kansas	2010
Course: Research Methods in Psychology	
Graduate Teaching Assistantship, Dept. of Psychology, University of Kansas	
Course: Introduction to Statistics	2010
Instructor: Tracey Cronin, M.A.	
Course: Social Psychology	2009
Instructor: Omri Gillath, Ph.D.	
Course: Advanced Research Methods	2008, 2009
Instructor: Mark Landau, Ph.D.	

Independent Studies Directed

Semester	Undergraduates	Honors Students	Graduate Students
Spring 2014	3	2	1
Fall 2014	5	2	3
Spring 2015	5	2	1
Fall 2015	7	4	2

Note: Numbers include “volunteer” hours for UA students who participated in laboratory research activities without registering for course credit.

Directed Honors Theses

Danielle McGarrh	Spring 2014 – Spring 2015
Title: <i>Cultural worldviews and attitudes towards alcoholism: A comparison of Costa Rica and the United States</i>	
Awards Received:	William Nugent Psychology Award, Psychology Dept. College of Science Excellence in Undergraduate Research Award Van de Verde Undergraduate Research Scholarship, U of A
Ina Aguirre	Spring 2014 – Spring 2015
Title: <i>Interpretations of suffering and individual differences in worldviews</i>	
Sheila Dong	Fall 2014 – Spring 2016
Title: <i>Worldview differences lead to diverging interpretations of depression-related suffering</i>	

Directed Dissertations

Peter Leavitt (PhD)

Spring 2016

Title: *The effects of student social class on learning in computer-mediated versus face-to-face settings*

Directed Master's Projects

Roman Palitsky

Spring 2016

Title: *Construal of time and space and the pathway from adverse childhood experiences to adverse adult outcomes*

Other Graduate Student Mentorship

Student	Role	Years
Isaac F. Young	Primary Advisor	2015-present
Daphna Motro	Psychology Minor Advisor	2013-2015
Corey Pavlich	Psychology Minor Advisor	2014-present

Service on other Student Committees

Student	Role	Year
Peter Leavitt	Chair of Dissertation Committee	2015-2016
	Chair of Oral Comprehensives Committee	2015
	Co-Chair of Master's Project Committee	2014
Colin Zestcott	Member of Oral Comprehensives Committee	2015
Peter Helm	Member of Master's Project Committee	2015
Dev Ashish	Member of Dissertation Committee	2015
Daphna Motro	Member of Oral Comprehensives Committee	2015
Deanna Kaplan	Reader on Master's Project Committee	2014
Uri Lifshin	Member of Master's Project Committee	2014

Graduate Teaching Mentorship

Carolina Lara

Summer 2015

Acted as faculty mentor for the course "Cultural Psychology"

Other Teaching Services and Innovations

— Developed materials and was the first instructor for Psychology 389 Advanced Research Methods, a keystone course in the new Psychology Science Major which debuted at the UA in Fall 2016

— Developed Test Bank and Supporting Materials for Greenberg et al. textbook, *Social Psychology* (1st Edition), Worth Publishing

— Collaborated with Professors L. Skyler and M. Mulcahy, UA School of Theatre, Film, and Television, to innovate new interdisciplinary final projects for course FTV 210 "Introduction to Production Practices"

SERVICE

Service Positions:

Editorial Board, *Journal of Personality and Social Psychology: ASC* (2017-2019)

Organizer, Social Psychology Proseminar, University of Arizona (2014-present)

Librarian, Psychology Dept. Graduate Student Library, University of Kansas (2010-2013)

Service Committees

Committee Chair, Social/Personality Psychology Position Search Committee,
University of Arizona (2015/2016)

Psychology Department Human Subjects Committee, University of Arizona (2014-present)

Psychology Department Strategic Plan Drafting Committee, University of Arizona (2014)

Ad Hoc Reviewer: *Journal of Personality and Social Psychology, American Psychologist, Journal of Experimental Psychology: General, Personality and Social Psychology Review, Journal of Experimental Social Psychology, Review of General Psychology, Psychological Trauma, Political Psychology, Social Cognition, Group Processes and Intergroup Relations, Social Influence, European Journal of Social Psychology, Social Psychology, Death Studies, Journal of Social and Political Psychology, Inquisitive Mind, SAGE Open*

Book Reviewer: Cambridge University Press

Professional Societies:

Society for Social and Personality Psychology (2010-present)

Society for the Scientific Study of Religion (2014-present)

Association for Psychological Science (2017-present)